

September 19, 2018

To: **Show-Me-Select
Heifer Sale Consignors**

Re: **Time for Consignment**



It is time for SMS sale entries. Consignment fee will be \$22 per head and is due with your consignment on **October 15**. Fees broken out: \$15 tag fee, \$2 as NEMO BCIA dues and the additional \$5 will go towards the internet auction. This will be the first year we have attempted to incorporate the internet component and will evaluate this after our trial run.

Our sale date is December 8 at 12:30.

The sale barn will charge 3% to pay for advertising fees and will be deducted from your sale day check.

The sale committee reminds you:

- 1.) Please leave heifers with a **disposition problem at home**. The buyers do not like them and we do not want them!!
- 2.) Final preg-check and treatment for internal parasites should be done within 30 days of the sale and as soon possible after November 8. **Also, put SMS tags in at this time – Zac, Brenda and Daniel have them.**
- 3.) **Remember** – All heifers selling in the sale **must have been BVD-PI tested & negative** sometime since birth & prior to the sale.

We will draw for sale order just like in the past and then sell groups in a sale rotation based on that sale order.

(Over)

Consignments are due by October 15 with your check for \$22 per head. A consignment form is enclosed. **It is extremely important that we have these by October 15 so we can prepare the pre-sale information, make sale flyers and do advertisement. If we do not have your consignment, you may be left off the sale flyers and the early ads.**

Will you have heifers in the sale that qualify for the **Tier 2 Classification** or **Show-Me-Plus** (see SMS requirement sheet)? If so, fill out the appropriate information on the entry form.

Please be selective with your consignments. **Do not try to include any heifers with questionable eyes, ears, less than 5 body condition score, or with poor disposition.** Also, we prefer no body condition scores of 8 or above.

You will be listed in the sale catalog in the order your entries come in. No money, no entry listing!

If you have questions, please call.

Sincerely Yours,

Daniel Mallory
Livestock Specialist

DM/pg

Enclosure

cc: Dave Patterson
Judy Burton
Zac Erwin
Brenda Schreck
Robert Kallenbach

SMScons2018.docx